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Benefits of Testing

Normally, you might get your pressure washer and other equipment together and wing it, hoping for the best. You could do what the president of EaCo Chem, Inc. does.

Lynn Peden, a 30-year veteran of the professional cleaning industry, has literally bottled his know-how and experience into pint-size powerhouses of the exceptional chemistry EaCo Chem has become known for. As a cleaner himself, he knows what it's like to sweat out a demo gone bad. Oops, there goes the paycheck for that one. Doing it right the first time is goal behind EaCo Chem products, which is why this company president developed a line of Test Kits to let others like himself in on the secret behind a successful demo.

It's often difficult to know in advance which product to use on a soil or stain. As a professional cleaner, you will want to have a supply of EaCo Chem Test kits on hand to choose from at a moment's notice. By stocking up you'll have a supply of the different types of chemicals to solve any type of problem. Each Test Kit contains multiple chemicals specific to a particular problem, and complete instructions.

Visit the EaCo Chem website: www.eacochem.com

At the top of the home page click on "Learning Center & Literature". <http://eacochem.com/learningCenter.htm>

Scroll down click on "Product Reference Guide", <http://eacochem.com/ProductReference.html>

Step 1: Define the Problem.

View "Product Reference Guide" for cleaning new construction, masonry restoration and more uses for EaCo Chem products.

Step 2: Always Do a Test Patch.

Use the appropriate Test Kit for the situation to do a test patch before the demo. Even a test area of a couple of inches will allow you to be absolutely sure which product, dilution and application works best.

Step 3: Demo with confidence!

With EaCo Chem Test Kits, you'll know within minutes what will work on the surface problem you've encountered. A successful demo shows skills to be considered for the job.

Step 5: Order the EaCo Chem product that is right for you.

Now that you know which product or products you need to do the job you want, call your local distributor to place your order amount of product needed.

Home page EaCo Chem web site: "Find a Distributor" <http://www.eacochem.com/DistributorSearch/index.html>

Say you have a shot at a couple of big jobs:

1. Restoring the façade of a historic brick building.
2. Removing graffiti from masonry walls.
3. Removing efflorescence from the surface of a new block building. It is still important to have all the right products with you for testing, but knowing where to begin can save you time and money. So the next time someone asks about removing "white stuff" from dry stack retaining walls, you'll know what to do!

Always test prior to beginning full-scale cleaning operations. Testing should confirm cleaning effectiveness on each type of surface and stain designated to be cleaned. Test also to determine the desired surface contact time and any potential for adverse reactions with adjacent materials. Allow test panels to dry thoroughly before evaluating final appearance and results.

For assistance email or call EaCo Chem at info@eacochem.com or 724-656-1055 (est)