



THE COMPLETE CURE!

MONTHLY NEWSLETTER FROM EACO CHEM, INC.

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The New Learning Center

The new learning center on our web site is coming together. The same information that was so useful in from the previous site is back. Only the information has been updated.

There is still more to go, but brick restoration, aluminum brightening, anodized cleaning and limestone restoration are now available.

Yet to come, new construction clean-up, vanadium and manganese, roof cleaning, etc... If there are topics you would like to see added to the learning center, please feel free to give us a call. We welcome suggestions.

Keep visiting the web site to see what else is new, like drop-in specs for architects and the latest newsletter.

Graffiti Removal Made Easy

Graffiti can be one of the ugliest ways for vandals to tag a building. You can drive through almost any major city in America and see graffiti all over the place. There is virtually no cost effective way to prevent this from occurring.

However, there is a relatively low cost and effective way to remove it! In the example below, LCS was used to remove the graffiti that tagged this wall at a store in North Carolina. After one application was applied through a pump up sprayer, the paint started to run down the wall.

After a few minute dwell, a second application was done to ensure complete release. Another dwell and then a rinse with a simple garden hose. If a pressure washer was available, only one application would have been necessary.

Before



During



After



As you can see in this sequence of photos, the brick wall was tagged and then cleaned with LCS. The middle picture shows the LCS working and the paint running down the wall. In the after picture, there are no remnants at all that graffiti ever hit this wall. Within fifteen minutes of starting to remove the graffiti, there was no trace of it. Easy as 1-2-3.

Your Story Goes Here!

If you have a story of success, we'd like to hear about it. Simply e-mail us the project details: project name, location, type (new construction, restoration, paint stripping), products and methods used. Include before and after pictures of your work.

If we're able to use your story in a future article, we'll give you product free of charge with your next order. It's just that simple!

FALL IS IN THE AIR!

THE LEAVES ARE STARTING TO TURN COLORS OF ORANGE AND YELLOW AND RED; THE WEATHER IS COOLING DOWN FROM THE EXTREME HEAT OF THE SUMMER. NOW IS THE TIME WE START THINKING ABOUT THE HOLIDAY SEASON THAT IS FAST APPROACHING.

ARE YOU READY FOR THE CHANGE IN SEASONS? IF NOT, THERE'S STILL TIME! GET THE END OF THE SEASON JOBS IN; LOOK FOR OTHER REVENUE STREAMS FOR THE SEASON - LIKE GUTTER CLEANING AFTER THE LEAVES HAVE FALLEN OR ONE LAST WASHING FOR THE HOUSE! YOU CAN ALSO LOOK TO TRUCKS AND FLEETS THAT WILL BE IN NEED OF CLEANING, LIKE SALT TRUCKS, PLOW TRUCKS, GARBAGE TRUCKS AND TRACTOR TRAILERS.

THE NEXT STEP IS TO START PLANNING FOR THE UPCOMING YEAR. FIND THE JOBS IN THE PLANNING STAGE IN YOUR AREA AND START BIDDING. PUT YOURSELF IN A POSITION FOR A FAST START WHEN THE TIME IS RIGHT. A FIRM PLAN WILL HAVE YOU BETTER PREPARED FOR THE WARMER WEATHER!



Expanding Into Your Region

Over the past year, EaCo Chem has been striving to add manufacturers, distributors and contractors throughout the country. It is safe to say we are seeing considerable success. We have developed solid distribution in areas like Iowa and Kansas; New York City and Utah. These are just a few of the areas that have seen significant growth.

Our outside sales team, from Independent Sales Reps to our Regional Managers to our owners, have been working extremely hard to help provide our contractors with easier access to our products. We could not have done this without full cooperation from everyone. Manufacturers' have been recommending NMD 80; architects have been specifying NMD 80 and OneRestore; distributors are seeing the profitability of all our products.

If you are not already in an area that provides our quality chemistry to you and a reasonable cost, let us know and we will do everything we can to accommodate your needs. For those of you that have been waiting for us to be more available, the time has come. To find a distributor in your area, please give us a call. We will be happy to assist you!



As we speak, our web designer is working on another new feature to the web site - on-line ordering. This will make it possible to submit an order to us through our web site.

The process will be simple. Just complete the on-line form with all the necessary information, and we'll call you to get payment information. This will be most useful after hours when there is no one on site to take your order.

This feature is not ready yet, but will be shortly, so check back with us to see if you can order on line. If you have any questions about this, please call Howard.