



THE COMPLETE CURE!

MONTHLY NEWSLETTER FROM EACO CHEM, INC.

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Integral Water Repellent and Admixtures!



Recent testing has shown us that what may look like calcite or white scum, may in fact be integral water repellent leaching out.

Manufacturers add integral water repellent and admixtures to their masonry. In some cases, the additives can leave a whitish stain on the surface.

We have always approached the removal of these stains with our traditional "Complete Cure" program, starting with EF-Fortless, then moving to Calcite Presoak and White Scum Presoak followed with NMD 80. When the first application of presoak foams, but the second application does not, a different tactic is called for.

We are learning that OneRestore® has been able to successfully remove the stains. In the early stages of testing, OneRestore® has yet to fail.

We are looking for more field testing from you! The next time you run into a situation where traditional methods are not working, try OneRestore® and share your results with us. Your feedback will help determine if our early results are the next cleaning solution.

Your Story Goes Here!

If you have a story of success, we'd like to hear about it. Simply e-mail us the project details: project name, location, type (new construction, restoration, paint stripping), products and methods used. Include before and after pictures of your work.

If we're able to use your story in a future article, we'll give you product free of charge with your next order. It's just that simple!

The Water Test - Easy, Safe and FREE!

We frequently get calls asking us how to remove “white stuff” from brick or block or stone. Most people think that it is efflorescence but are not certain. The first thing we say is, “Did you test to see if it is efflorescence?”. Nine out of ten times the answer is no. This is when we tell them to do the water test.

The water test is a simple way to determine if you are dealing with efflorescence or another issue. For this test, all you need is a spray bottle with water. If the area is sprayed with water and the stains disappear, your first step will be EF-Fortless. If the stains are still visible after wet, test Calcite Presoak and White Scum Presoak followed by NMD 80 (4:1).



In the above left picture, you can clearly see heavy white deposits. Just by looking at these deposits, it is nearly impossible to determine what we are dealing with. In the picture to the right, water was applied and the stains have faded, but are still clearly visible. This tells us that it is not efflorescence and further testing is required.

By simply spraying water on the surface, you will be able to save time and money while trouble shooting!

Getting in on the Design Stage!

One of the best practices to ensure you are able to use the right product for the project, is to work through the architects. Ultimately, they have the final say on materials used in their designs.

Whether you sell brick, block, stone, glass or other building materials, or you are a contractor involved in the project, it will always be in your best interest to build a relationship with the architect. For our part, we are actively pursuing relationships through MasterSpec and AIA Presentations. This effort has proven to be very effective in getting our material specified on several projects. We are also now recommended or specified by many manufacturers' around the country.

Submitting substitution requests in a timely manner and demonstrating during the mock up stage what each material will look like when the project is complete (including the chemical cleaning) will almost guarantee those materials will be on the job.

We are always happy to help in submitting forms or simply contacting the architect directly. If you know of a project that is coming up, start working on the relationship ASAP. They can be your best friend when it comes to getting on a project!