



THE COMPLETE CURE!

MONTHLY NEWSLETTER FROM EACO CHEM, INC.

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The Complete Cure for New Construction Issues!

The Issues:



Efflorescence



Calcite



White Scum



Manganese



Vanadium

The "Complete Cure for New Construction Issues" addresses common issues in the industry with solutions to complete any project and minimize punch list items. Efflorescence, calcite, white scum, manganese and vanadium can easily prevent a contractor from turning over the job site. The unsightly stains are caused by water migrating through the masonry and settling on the surface in one form or another.

Prevention is the optimal way to solve the problems. Making sure the walls are completely dry and using the best new masonry cleaner to start with are your first options. Spending the time and money to do it right the first time will save massive restoration costs later. If the time for prevention has past, you can rely on the "Complete Cure" products to rectify the situation.

The Cures:



NMD 80 is the key product in the "Complete Cure" system. Not only will it clean efflorescence and work on calcite and white scum in conjunction with other products, but it is the first line of prevention. When used as a post construction cleaner, NMD 80 does not create any of the common issues in the industry.

When issues do arise, we have the cure. EF-Fortless is a simple spray on/leave on product to remove efflorescence. Calcite Presoak and White Scum Presoak act as presoaks to facilitate the quick removal of thick calcite or white scum. NMD 80 is used as the second product in the system. OneRestore will easily remove manganese or vanadium.

So, whatever issues may come up on the job site, look for the "Complete Cure for New Masonry Issues" to take care of them!

DON'T BE A "BONEHEAD"

People call in looking for answers to solve a problem on a job site. Unfortunately, we frequently get incomplete or inaccurate information and are expected to give accurate advise. This puts everyone from the GC to the sub to us in a compromising situation.

We can speculate all day why the information we receive is not always the best. Is it because the person relaying the information was not actually at the job site? Or, are they embarrassed by their own mistake? Did another contractor handle the job site before them? Either way, we can not fully help with inaccurate information.

We recently had a distributor send some pictures. According to this distributor, his customer had absolutely no result using OneRestore on some precast concrete sills. After looking at the pictures, it was clear the contractor did not apply the chemical properly, if at all! In this situation, the distributor acknowledged that the contractor may not have given accurate details. So how can we give accurate solutions?

In another recent example, we were told that OneRestore may have left a stain on limestone below some windows that were recently cleaned with it. The very next day we were told it may have been a competitors window cleaning solution and the stains were simply a case of dirty water settling on the limestone. Obviously we would give two completely different responses to each of these scenarios.

Regardless of the product or situation, it is extremely important to be honest and accurate when relaying information. So what do we need to know in order to properly help you troubleshoot a job? We need exact details of what you have already done; including product(s) used, dilutions, number of applications, dwell times, substrates, surrounding substrates, is the surface sealed? With these answers, we will have a better chance of helping you.

Our ultimate goal is for everyone to be successful. Help us help you!



Your Story Goes Here!

If you have a story of success, we'd like to hear about it. Simply e-mail us the project details: project name, location, type (new construction, restoration, paint stripping), products used and methods. Include before and after pictures of your work.

If we're able to use your story in a future article, we'll give you product free of charge with your next order. It's just that simple!



EC Jet

THE BEST WAY TO APPLY
NMD 80!

The EC Jet attaches to the end of your pressure washer and pulls chemical at a 4:1 (four parts water to one part chemical) ratio. With the EC Jet, you get:

- Minimal over spray
- Corrosion resistance from aggressive chemicals
- Easy rinse down
- Saves time and money